

Illinois Department of Commerce and Economic Opportunity

Small Business Performance Report for May

	May	CY11	FY11	HISTORICAL TO DATE	TOTALS 09-TO DATE
Total SBDC Network Customers Served	3,376	14,063	30,342	750,556	83,449
SBDC Customers Served (all activities)					
Total SBDC Clients Counseled:	1,188	4,482	8,709	309,572	26,150
Total SBDC Counseling Hours:	10,263	27,566	58,492	1,232,242	159,096
Average Hours Per Case:	8.64	6.15	6.72	3.98	6.08
SBDC Training Attendees:	1,227	6,583	15,390	344,636	39,252
Minority Clients Counseled: (all sessions)	312	1,194	2,368	52,907	7,141
Minority Training Attendees:	187	907	2,104	61,038	6,912
Women Clients Counseled: (all sessions)	339	1,381	2,814	89,499	8,585
Women Training Attendees:	308	1,771	4,066	132,367	12,091
Procurement Technical Assistance Centers					
PTAC Clients Counseled	274	897	1,813	17,734	5,249
Initial PTAC Counseling Sessions	50	227	559	20,242	1,896
All PTAC Counseling Sessions	403	2,401	6,076	64,073	17,665
Total PTAC Counseling Hours:	741	3,772	9,482	88,387	25,172
Average Hours Per Case:	2.70	4.21	5.23	4.98	4.80
Total PTAC Clients Trained:	626	1,749	3,521	49,556	9,859
Minority Businesses Counseled: (all sessions)	136	871	2,049	40,431	5,978
Women Businesses Counseled: (all sessions)	162	899	2,181	44,079	5,926
Economic Impact of Assistance Provided:					
SBDC Jobs Created:	138	846	2,844	76,102	7,679
SBDC Jobs Retained:	216	2,630	5,484	101,096	14,979
SBDC Total Loans Secured:	22	133	318	9,652	946
SBDC Loan Dollars Assisted: \$	\$2,050,513	\$42,766,511	\$78,720,032	\$1,777,980,863	\$285,021,962
SBDC Total Non Debt Financing:	45	242	570	5,978	1,884
SBDC Non Debt Financing: \$	\$4,699,152	\$16,967,203	\$41,394,490	\$498,834,259	\$136,808,207
SBDC New Business Starts:	10	88	241	10,741	794
SBDC Existing Business Expansions:	13	61	163	4,449	515
PTAC Jobs Created:	121	663	2,679	15,462	4,522
PTAC Jobs Retained:	267	1,183	4,593	46,099	11,777
PTAC Contracts Assisted:	140	1,611	2,792	55,305	6,628
PTAC Contract \$ Assisted:	\$22,731,322	\$217,708,951	\$1,029,684,918	\$9,982,343,893	\$3,528,930,746
ITC Sales Assisted: \$	\$0	\$23,806,652	\$138,833,352	\$1,641,462,293	\$530,824,829
NOC Sales Assisted: \$	\$0	\$1,405,000	\$7,455,000	\$456,195,804	\$93,346,904
First Stop:					
Start up Kits:	0	0	0	75,957	0
Regulatory / Assistance Information:	647	3,130	6,962	212,551	21,613
Office of Regulatory Assistance:					
Draft Regulations Reviewed:	37	180	385	10,137	888
Draft Regulations Commented On:	10	48	106	1,560	261
Environmental Assistance Program:					
Total Businesses Assisted:	0	768	1,948	127,055	4,514
Total Helpline Calls Received:	0	414	954	13,855	2,412

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Breakdown of Funding Sources

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International Trade Center Clients Served:					
Total ITC Clients Counseled:	101	323	562	11,398	1,716
Total ITC Counseling Hours:	659	2,525	5,617	66,803	14,338
Average Hours Per Case	6.52	7.82	9.99	5.86	8.36
ITC Clients Trained:	154	360	919	13,602	1,739
Minority Clients Counseled: (all sessions)	20	40	76	736	182
Women Clients Counseled: (all sessions)	18	63	105	978	273
ITC Jobs Created	0	48	157	1,429	306
ITC Jobs Retained	0	636	1,031	4,932	2,122
Nafta Opportunity Trade Center Clients Served:					
Total NOC Clients Counseled:	14	54	152	3,759	368
Total NOC Counseling Hours:	96	497	1,799	27,495	5,255
Average Hours Per Case	6.86	9.20	11.84	7.31	14.28
NOC Clients Trained:	0	0	149	5,205	360
Minority Clients Counseled: (all sessions)	2	5	14	160	25
Women Clients Counseled: (all sessions)	3	10	25	378	53
NOC Jobs Created	0	2	216	887	270
NOC Jobs Retained	0	0	100	2,523	446
SBDC Day Care Center Clients Served:					
Total Day Care Clients Counseled	0	12	26	644	161
Total Day Care Counseling Hours	0	35	85	1,945	409
Average Hours Per Case	0.00	2.92	3.27	3.02	2.54
Day Care Clients Trained	0	15	106	6,682	1,255
Minority Clients Counseled (all sessions)	0	7	19	360	768
Women Clients Counseled (all sessions)	0	11	20	552	893
Entrepreneurship Center Clients Served					
EC Clients Assisted	11	125	350	8,816	1,043
EC Clients # of Challenge Grants	0	33	48	881	164
EC Clients \$ Vallue of Challenge Grants	\$0	\$151,039	\$239,414	\$5,302,937	\$1,223,853
EC Clients Capital Leveraged	\$0	\$4,766,340	\$63,740,228	\$477,790,641	\$124,616,272
EC Clients Jobs Created	0	49	453	8,590	1,876
EC Clients Jobs Retained	0	139	1,081	14,376	5,133
DAR Client Served					
Total DAR Clients Counseled	0	0	100	204	204
Total DAR Counseling Hours	0	0	251	623	623
Average Hours Per Case	0.00	0.00	2.51	3.05	3.05
Total DAR Client Trained	0	0	294	991	991
Minority Clients Counseled	0	0	35	54	54
Women Clients Counseled	0	0	9	72	72
DAR Jobs Created	0	0	0	0	0
DAR Jobs Retained	0	0	0	0	0